



## BUYER SURVEY

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### Tell me about you and your future home:

1. Name/s \_\_\_\_\_ Birthday \_\_\_\_\_  
Phone Number/s \_\_\_\_\_ Anniversary \_\_\_\_\_  
Email/s \_\_\_\_\_
2. Why are you buying a home?
3. What types of homes would you consider? (check all that apply)  
 single family residence  condo  townhome  loft  duplex
4. What's your preferred style of home? (check all that apply)  
 new  historic  ranch  Victorian  Tudor  cottage  bungalow  industrial  
 other \_\_\_\_\_
5. In terms of location, what are some of the things you really want in your neighborhood/surrounding area?
6. What are you expecting from your realtor?
7. How important is it to be close to where you work?  very  somewhat  not very  
Address of workplace: \_\_\_\_\_
8. Describe your ideal location.
9. What size home do you want/need?
10. What's your price range and monthly payment comfort level?
11. Have you been pre-approved? With whom?



12. Who else will be living in your home?
13. How many bedrooms do you need? Why?
14. Is a dining room important? Why?
15. Are there any special features you must have in your home?
16. When will you need/want to move in?
17. Do you currently own a home? If so, do you need to sell it before you buy?
18. Are you currently renting? If so, when does your lease expire?
19. Are you familiar with today procedures for buying a home?
20. What do you definitely not want in your home?
21. Are you willing to purchase a home that needs work? If so, what are you comfortable renovating/replacing?
22. What is your preferred method of communication? phone text email fax
23. Do you have children? If so, how important is the school district?
24. Do you have any minimum land/acreage requirements? Amount? \_\_\_\_\_
25. What other concerns or desires do you have that I've not asked?
26. Rank in order of priority (1=most important | 6=least important)
  - \_\_\_ Size (the right square footage)
  - \_\_\_ Style (the style to fit you)
  - \_\_\_ Price (price and payments)
  - \_\_\_ Location
  - \_\_\_ Timing (a particular move-in date)
  - \_\_\_ Investment consideration
26. Who else will be part of the decision making process on your home purchase?

There's a reason buyers who work with me find their home in an average of 18 hours! Please help me serve you effectively and efficiently by returning this survey at your earliest convenience.

